NORTH-WEST ABORIGINAL HOUSING FUND
resilient families • strong communities
Today’s Agenda

1. Welcome and Introduction
2. Overview of the North-West Aboriginal Housing Fund (NWAHF)
3. How to apply for funding through the NWAHF (EOI Guidance)
4. Questions and Answers
What is the North-West Aboriginal Housing Fund?

A $200m fund aiming to create pathways towards social and economic independence and wellbeing for Aboriginal people and communities in the Pilbara and Kimberley.
What the Fund has invested in so far…

• An expansion of the successful transitional housing program in the **East Kimberley**.

• A new affordable housing program in **South Hedland**.

• The two projects are expected to increase school attendance, employment, housing choices, independence and well-being for at least 90 **Aboriginal families**.

• The North-West Urban Construction and Development Builders Panel has been established to deliver construction and refurbishment works while meeting Aboriginal training and employment targets.
How the Fund aligns to WA Government Priorities

Our Priorities: Sharing Prosperity
Whole-of-government targets to deliver better outcomes for all Western Australian

- A strong economy
- A bright future
- A safer community
- A liveable environment
- Aboriginal wellbeing
- Regional prosperity
3. EOI Guidance

1. Welcome and Introduction

2. Overview of the North-West Aboriginal Housing Fund (NWAHF)

3. How to apply for funding through the NWAHF (EOI Guidance)

4. Questions and Answers
<table>
<thead>
<tr>
<th>Who?</th>
</tr>
</thead>
</table>
| **Target cohort:** Aboriginal people in the Pilbara and Kimberley who:  
  • Currently don’t have suitable, stable, affordable, long-term accommodation.  
  • Are employed or in training (low to moderate income).  
  • Have the ability/aspiration to move towards independence. |

<table>
<thead>
<tr>
<th>What?</th>
</tr>
</thead>
</table>
| **Suitable, stable, affordable, long-term accommodation:** We are looking for ideas that will increase housing choices in the North-West. Accommodation may come from a range of sources; the only restriction is that it must be suitable, stable, affordable, long-term and meet the needs of local people.  
**And/or**  
**Support services:** Research demonstrates that housing alone is not enough to support people into independence. Responses must include some form of support services for participants and clearly indicate how the services provided will help achieve Fund outcomes.
**What does the Fund want to invest in?**

<table>
<thead>
<tr>
<th>Where?</th>
<th><strong>Location:</strong> Responses must indicate chosen locations in the Pilbara and/or Kimberley close to sustainable education and employment opportunities. Responses must clearly demonstrate how they meet an unmet need (or fills housing gaps) in the chosen location.</th>
</tr>
</thead>
<tbody>
<tr>
<td>How much?</td>
<td>Up to $100m has indicatively been allocated for this EOI (no minimum or maximum investment size).</td>
</tr>
<tr>
<td>Who can apply?</td>
<td><strong>Potential partners:</strong> We want to partner with Aboriginal organisations, community housing organisation’s, non-government organisation’s, developers and the private sector. Collaborative responses are encouraged. <strong>Co-investment:</strong> Proponents are expected to make a contribution e.g. financial contribution, land, houses, intellectual property, services etc.</td>
</tr>
</tbody>
</table>
What the Fund won't invest in:

Out of Scope for this Fund

- Crisis accommodation or more social housing
- Programs to support people with very low incomes
- Housing solutions in locations that do not support sustainable employment and education opportunities

- **Not just Transitional Housing** – this is an example of one solution that can contribute to Fund outcomes, but we are looking for other ideas as well.
### A. Social and Economic Outcomes for Aboriginal People

- Improved *educational attendance* and *educational performance*.
- Increased *employment, job stability and income*.
- Increase in *suitable, stable, affordable, long-term housing* for Aboriginal people.
- Increased *apprenticeships* and *training*.
- Increased range of desirable *choices* available to Aboriginal people.
- Aboriginal people able to develop and *achieve their own aspirations*.
What are the outcomes the Fund wants to achieve?

<table>
<thead>
<tr>
<th>Why?</th>
<th>B. Aboriginal Participation and Capacity Building</th>
</tr>
</thead>
</table>

Demonstration of **local Aboriginal participation**, including:

- Aboriginal employment and training opportunities through the delivery of proposed project (for example in construction, maintenance and the delivery of support services)
- That the project is **community driven** or **community endorsed**.

Responses will be scored higher if you can demonstrate:

- **Capacity building** for, and **collaboration** with, local Aboriginal organisations.
- **Involvement** or **ownership** by Aboriginal organisations.
What will the EOI involve? What questions will be answered in responses?

1. What is the issue you seek to address for the chosen location?
   - Gap / unmet need your idea will fill, target cohort, location.

2. How will your idea address the issue?
   - Proposed service/model, costs, revenue, proponent contribution, timeframe.

3. What are the intended outcomes and how will your idea deliver them?
   - How your idea will achieve desired social and economic outcomes.

4. Why are you well placed to deliver this idea and who can help?
   - Proponent capability and track record, proposed partnerships to deliver idea.

5. How will/has the Aboriginal community be engaged?
   - Demonstrate community driven, co-design, cultural capability.

A response form will be provided in the Request for EOI – responses must be no longer than 10 pages.
## How will EOIs be evaluated?

<table>
<thead>
<tr>
<th>EOI Question</th>
<th>Evaluation Criteria</th>
<th>Weighting</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. What is the issue you seek to address for the chosen location?</td>
<td>Clearly identified need / gap in proposed location and Delivery of Fund outcomes</td>
<td>30%</td>
</tr>
<tr>
<td>2. How will your idea address the issue?</td>
<td>Innovative and viable service delivery model (including financial model)</td>
<td>30%</td>
</tr>
<tr>
<td>3. What are the intended outcomes and how will your idea deliver them?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5. How will/has the Aboriginal community be engaged?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4. Why are you well placed to deliver this idea and who can help?</td>
<td>Proponent capability and partnerships</td>
<td>40%</td>
</tr>
</tbody>
</table>
How will shortlisted concepts be supported through to implementation?

<table>
<thead>
<tr>
<th>Stage 1: Initial Concept (EOI) Review &amp; Shortlisting</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proponents submit EOI response (EOI open April-May 2019)</td>
</tr>
<tr>
<td>EOI responses evaluated and shortlisted.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Stage 2: Supported Detailed Proposal Development &amp; Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proponents supported to develop Detailed Proposal with support requirements (nature, provider and costs) agreed at start of stage.</td>
</tr>
<tr>
<td>Detailed Proposal evaluated and feedback provided.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Stage 3: Supported Business Case Development &amp; Evaluation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Proponents supported to develop Business Case with support requirements (nature, provider and costs) agreed at start of stage.</td>
</tr>
<tr>
<td>Business Case evaluated and feedback provided.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Stage 4: Final Contract Negotiation &amp; Preparation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Negotiate the final contract and prepare for project commencement.</td>
</tr>
</tbody>
</table>
Next Steps

Request for EOI released to Market – 1st April 2019

Request for EOI Closing Date – 31st May 2019

Evaluation and shortlisting of EOIs – June/July 2019

* These are target dates
Where to go for further information…

Via Email:
NWAHF@cpfs.wa.gov.au

Online:
NWAHF
www.tenders.wa.gov.au
4. Questions and Answers

1. Welcome and Introduction

2. Overview of the North-West Aboriginal Housing Fund (NWAHF)

3. How to apply for funding through the NWAHF (EOI Guidance)

4. Questions and Answers